

ADDED.
VALUE.
KNOWLEDGE.



Nolte Küchen

ACADEMY

2026



nolte[®]
KÜCHEN

Working together for a successful future.

Continuously improving your own skills is the best foundation for success. We want to achieve more in partnership with you. This is why we are supporting you with an extensive seminar programme that will be extremely useful for your day-to-day work. Whether you are new to the kitchens industry or already an old hand at selling Nolte kitchens, our series of seminars will enable you to hone your skills in a targeted way and enjoy a successful learning experience in small groups. So why wait? Use our seminars as an opportunity to get yourself and your staff fit for a successful future.

You can register easily at: seminare@nolte-kuechen.de or download the registration form from our media database at medien.nolte-kuechen.de, keyword 'Seminar registration form'.

We look forward to seeing you.



Rüdiger Schliekmann
Manfred Wippermann
Heiko Maibach

Managing Directors



360°



To the 360° tour of the new NOLTE FORUM
<https://www.nolte-kuechen.com/en-gb/service/manufacture-showroom>

nolte
KÜCHEN

A sneak preview
of *our seminars*.



Getting your bearings is child's play.

We've given the seminar programme at the Nolte Küchen Academy an extremely clear and straightforward structure for you. You'll find the seminars that match your level of knowledge on the following pages.




Investments that pay off.

Regardless of which seminar you pick, you're guaranteed to find a high level of practical relevance thanks to experienced, dedicated trainers and new perspectives from exchanging ideas with other participants – not to mention the pure joy of learning.



The right training for everyone.

The brief overview makes it particularly easy to find your way around our seminar programme. Keep the overview open on your desk as you browse and find the seminars that suit you.

| | |
|---|-----------------------|
|  | Kitchen Novice |
|  | Nolte Küchen Newcomer |
|  | Nolte Küchen Expert |
|  | Back Office |

The overview on page 24 shows you all dates at a glance, allowing you to plan your training agenda hassle-free in advance.

We're delighted that you're interested in the Nolte Küchen Academy and cordially invite you to attend our seminars.

Who are our seminars *suitable for?*



Kitchen Novice

Your profile:

you will be new to the industry and have not yet gained any experience in selling kitchens.

Your skills:

you already have some professional experience, either in other sectors or in selling other types of furniture.

Your goals:

you want to gain an initial knowledge of kitchen sales.



Nolte Küchen Newcomer

Your profile:

you already have some experience in kitchen sales, although not Nolte kitchens.

Your skills:

you know what counts in kitchen sales and are familiar with the industry.

Your goals:

you have added Nolte kitchens to your range and want to become an expert in our kitchens.



Nolte Küchen Expert

Your profile:

you are an experienced kitchen salesperson and have already worked with the Nolte Küchen brand.

Your skills:

you already know our range of kitchens inside out and are adept at communicating their benefits.

Your goals:

you want to optimise your existing knowledge and learn the latest about the Nolte kitchen technology.



Back Office

Your profile:

you work in the kitchen trade and are a specialist in customer service and technical order monitoring.

our skills:

you are responsible for the work steps that come after the planning stage – checking and processing orders, coordinating fitting, customer service.

Your goals:

you want to further expand your extensive knowledge of Nolte kitchens and perfect your service.

Seminar: Kitchen Novice



Seminar content and modules:

- Sales arguments for Nolte kitchens and their USPs
- Navigating the sales manual and understanding the logic behind it
- Ordering a kitchen with no follow-up questions
- Nolte Küchen material concepts
- Kitchen design with showroom tour
- Accessories and interior organisation
- Worktops and side panels
- Measurements
- Spotting and avoiding planning mistakes
- Tour of the Melle factory

Dates:

14.01. – 16.01.2026
16.03. – 18.03.2026
28.04. – 30.04.2026
16.11. – 18.11.2026

What you will get out of the seminar:

- You will learn all about the products and acquire a comprehensive knowledge of Nolte Küchen range.
- You will be familiar with the various materials and designs and know what counts in kitchen sales.
- You will now be able to tailor your planning to your customers' individual needs and be a persuasive salesperson for Nolte kitchens.

Venue:

NOLTE FORUM
Anni-Nolte-Straße 4
D-32584 Löhne



Seminar:

Nolte Küchen Newcomer



Seminar content and modules:

- Sales arguments for Nolte and nolteneo kitchens and their USPs
- Navigating the sales manual and understanding the logic behind it
- Accessories and lighting
- Matrix 150 and MATRIX+
- MatrixArt, handleless
- Types of Nolte kitchen, planning ideas, cupboards, worktops, modules, custom designs, etc.
- Kitchen design with showroom tour
- The nolteneo design concept
- Utility and living rooms (Nolte LIVING)
- Tour of the Melle factory

Dates:

| | |
|---------------------|---------------------|
| 12.01. – 13.01.2026 | 29.06. – 30.06.2026 |
| 09.03. – 10.03.2026 | 02.11. – 03.11.2026 |
| 11.05. – 12.05.2026 | |

What you will get out of the seminar:

- You will acquire an extensive knowledge of Nolte Küchen products and be familiar with the crucial details.
- You will gain an overview of the various Nolte Küchen planning ideas and nolteneo design options.
- You will be able to plan with absolute certainty and design kitchens precisely in line with your customers' requirements.

Venue:

NOLTE FORUM
Anni-Nolte-Straße 4
D-32584 Löhne



Seminar: Nolte Küchen Professional



Seminar content and modules:

- Sales arguments for Nolte and nolteneo kitchens and their USPs
- Custom designs
- MATRIX+
- MatrixArt, handleless
- Nolte Küchen material concepts
- The nolteneo design concept
- Utility and living rooms (Nolte LIVING)
- Kitchen design with showroom tour
- Tour of the Melle factory

Dates:

| | |
|---------------------|---------------------|
| 11.03. – 12.03.2026 | 14.10. – 15.10.2026 |
| 07.05. – 08.05.2026 | 09.11. – 10.11.2026 |
| 24.06. – 25.06.2026 | 02.12. – 03.12.2026 |

What you will get out of the seminar:

- You will acquire a sound, in-depth knowledge of the wide-ranging possibilities that planning with Nolte Küchen offers, including for utility and living rooms (Nolte LIVING), as well as the nolteneo design concept.
- You will know all the tips and tricks for getting even challenging customers on side with ease.
- You will be able to inject more quality into your planning while exploiting all the variety in planning that the Nolte Küchen range offers.

Venue:

NOLTE FORUM
Anni-Nolte-Straße 4
D-32584 Löhne



Seminar: nolteneo and design lines

Seminar content and modules:

- The nolteneo exclusive design
- nolteneo material concepts
- MATRIX+
- MatrixArt ONE
- Matrix ZERO
- nolte LIVING
- MatrixArt
- Utility room
- Country style

What you will get out of the seminar:

- You will be shown the sophisticated depth of planning that Nolte Küchen offers.
- You will acquire a comprehensive, in-depth knowledge of the nolteneo design.
- You will gain confidence in planning all design concepts.
- You will be able to convey the added value your planning brings in positive terms.

Dates:

| | |
|---------------------|---------------------|
| 11.03. – 12.03.2026 | 14.10. – 15.10.2026 |
| 07.05. – 08.05.2026 | 09.11. – 10.11.2026 |
| 24.06. – 25.06.2026 | 02.12. – 03.12.2026 |

Venue:

NOLTE FORUM
Anni-Nolte-Straße 4
D-32584 Löhne



Seminar: Nolte SPA

Seminar content and modules:

- Requirements for bathroom furniture
- Navigating the sales manual and understanding the logic behind it
- Tips and tricks for planning bathroom furniture
- LED lighting technology with Nolte SPA
- Washbasins
- Bathroom design with showroom tour

Dates:

26.02.2026
11.12.2026

For further appointments please contact the
Nolte Küchen Academy.

What you will get out of the seminar:

- You will acquire a comprehensive, in-depth knowledge of Nolte SPA products.
- You will be able to plan with absolute certainty and plan bathrooms precisely in line with your customers' requirements.

Venue:

NOLTE FORUM
Anni-Nolte-Straße 4
D-32584 Löhne



Webinar:

Nolte Küchen ACADEMY online

General information

The **Nolte Küchen Academy** will be giving you the chance to take part in webinars in 2026.

In this way, we will be sharing our extensive knowledge of Nolte kitchens across various modules.

The webinars will be held via the videoconferencing tool Zoom. Please log in at least 2 days before your chosen webinar begins.

You will be sent a link by e-mail prior one day in front to the start of the webinar. Click on this link at the appropriate time and turn your microphone and camera on, and you'll be able to take part in the webinar.

The minimum number of participants in our webinar is five. If fewer people sign up, we reserve the right to cancel the planned seminar ahead of time.

You'll find the potential dates for 2025 overleaf on pages 20 and 21.

We are offering you the following **webinar modules**:

- **News 2026**
- **Sales Manual**
- **Nolte Küchen sales arguments and unique selling points**
- **MatrixArt, the handleless Nolte kitchen**
- **SPECIALS IN THE PRODUCT / ACCESSORIES AND LIGHTING / GLASSDOORS AND SHELVES**
- **NEW CLASSIC / Country style and LIVING**
- **nolteneo**
- **News 2027 (starting October 2026)**

Webinars and partial webinars

For each module, select a webinar date from the overview of dates (page 20/21).

The webinar takes normal round two hours. If there exist a big timeshift we will offer individual dates for the client.



Webinar:

Nolte Küchen ACADEMY online

SALES MANUAL OVERVIEW

Product Guide overview, Matrix 150, navigation, chapter and planning information

Dates:

| | |
|-------------------------|--------------------------|
| 07.01.2026 9 am–11 am | 08.04.2026 9 am–11 am |
| 06.02.2026 2 pm–4 pm | 10.12.2026 10 am–12 pm |

MATRIXART, THE HANDLELESS NOLTE KITCHEN

Horizontal and vertical handle recess profiles, possibilities and planning information, lighting variants

Dates:

| | |
|--------------------------|--------------------------|
| 08.01.2026 1 pm–3 pm | 18.06.2026 9 am–11 am |
| 25.02.2026 2 pm–4 pm | 02.07.2026 9 am–11 am |
| 20.03.2026 10 am–12 pm | 19.11.2026 10 am–12 pm |
| 07.04.2026 1 pm–3 pm | 21.12.2026 11 am–1 pm |

NEWS 2026

Fronts, accessories colours and material

Dates:

| | |
|-------------------------|-------------------------|
| 07.01.2026 2 pm–4 pm | 25.02.2026 11 am–1 pm |
| 09.01.2026 4 pm–6 pm | 27.02.2026 4 pm–6 pm |
| 30.01.2026 8 am–10 am | |

NOLTE KÜCHEN SALES ARGUMENTS AND UNIQUE SELLING POINTS

Information for sales, special features and innovations, technical information

Dates:

| | |
|-------------------------|--------------------------|
| 08.01.2026 4 pm–6 pm | 13.05.2026 11 am–1 pm |
| 09.01.2026 9 am–11 am | 19.06.2026 10 am–12 pm |
| 30.01.2026 11 am–1 pm | 01.07.2026 12 pm–2 pm |
| 08.04.2026 4 pm–6 pm | 20.11.2026 9 am–11 am |

SPECIALS IN THE PRODUCT/ ACCESSORIES AND LIGHTING/ GLASSDOORS AND SHELVES

Interior organization, lighting and connecting elements, recess light system, plug elements

Dates:

| | |
|--------------------------|-------------------------|
| 08.01.2026 9 am–11 am | 18.06.2026 2 pm–4 pm |
| 27.02.2026 10 am–12 pm | 01.07.2026 9 am–11 am |
| 07.04.2026 10 am–12 pm | 21.12.2026 9 am–11 am |

All times are german times.

NEW CLASSIC / COUNTRY STYLE AND LIVING

Overview of the items for creating a special style

Dates:

| | |
|--------------------------|------------------------|
| 06.02.2026 10 am–12 pm | 19.11.2026 1 pm–3 pm |
| 13.05.2026 9 am–11 am | |

nolteneo

Design language, planning options, product information

Dates:

| | |
|-------------------------|--------------------------|
| 07.01.2026 11 am–1 pm | 02.07.2026 11 am–1 pm |
| 25.04.2026 9 am–11 am | 16.10.2026 10 am–12 pm |
| 08.04.2026 1 pm–3 pm | 20.11.2026 11 am–1 pm |
| 18.06.2026 11 am–1 pm | |

NOLTE SPA

Dates:

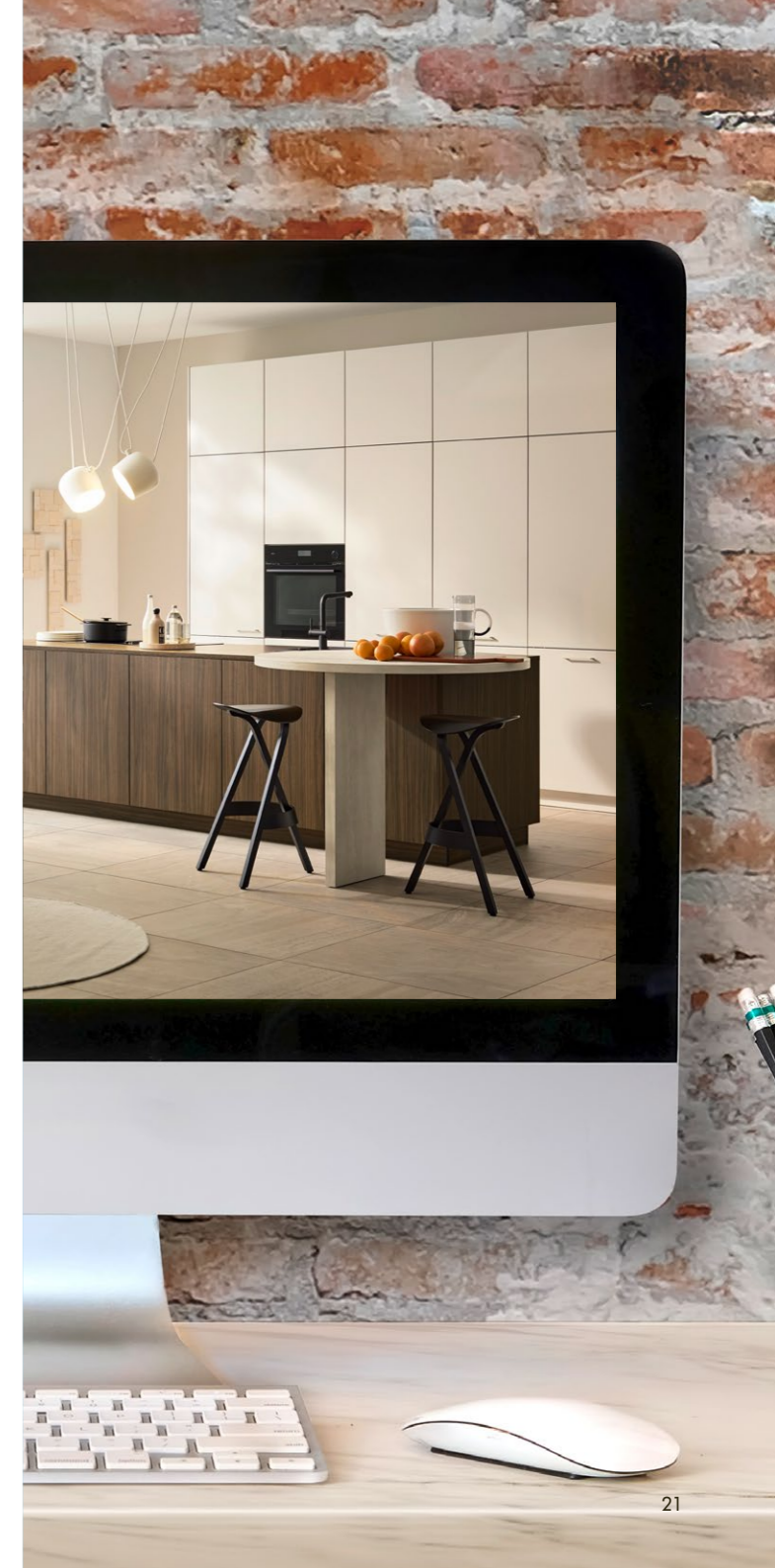
| | |
|-------------------------|------------------------|
| 09.01.2026 11 am–1 pm | 21.12.2026 2 pm–4 pm |
| 20.03.2026 8 am–10 am | |

NEWS 2027

Fronts, accessories colours and material

Dates:

| | |
|--------------------------|------------------------|
| 16.10.2026 10 am–12 pm | 10.12.2026 1 pm–3 pm |
| 19.11.2026 4 pm–6 pm | |





General information / Terms and conditions of participation



Supervision

The Nolte Academy trainer is responsible for supervision during the seminar

Getting here

Seminar participants are responsible for organising their own travel to their hotel and the event venue.

Accommodation

Nolte Küchen will reserve rooms in its capacity as event organiser and will cover all hotel and seminar costs. If participants do not attend and fail to submit written notice of cancellation at least seven days before the training starts, they will be charged hotel costs.

Terms and conditions of participation

To sign up, please use the registration form if possible. You can also obtain this from the sales consultant responsible for you. The content of the training sessions is explained in this training brochure. You will receive confirmation of your registration after it has been received. The necessary information on the seminar will be e-mailed to you four weeks before it starts.

Registrations will be accepted on a first-come, first-served basis as a general principle. The group of participants will be limited in order to guarantee them an efficient event. If there are no spaces left, we will endeavour to offer you an alternative date.

If you find yourself unexpectedly unable to attend the seminar, you will be able to nominate a replacement from your company. In this case, please tell us the name of the new participant before they arrive. We expect your replacement to have the same level of knowledge as you.

We have to reserve the right to change the venue or timing of events or cancel them entirely. If the minimum participant threshold is not reached, we reserve the right to cancel the event and offer you an alternative date. You will not be entitled to any form of compensation beyond this.

Cancellation costs

No cancellation costs can be reimbursed for flights, rail tickets, etc. that have already been booked.



(Registration forms can be found on pages 26 and 27)

Overview of dates for 2026 seminars

News 2026/27

| | |
|-------------------|-------------------|
| 2026: | 2027: |
| 05.01.–06.01.2026 | 12.10.–13.10.2026 |
| 26.01.–27.01.2026 | 26.10.–27.10.2026 |
| 04.02.–05.02.2026 | 12.11.–13.11.2026 |
| 23.02.–24.02.2026 | 30.11.–01.12.2026 |

Kitchen Novice

| | |
|-------------------|-------------------|
| 14.01.–16.01.2026 | 28.10.–30.10.2026 |
| 16.03.–18.03.2026 | 16.11.–18.11.2026 |
| 28.04.–30.04.2026 | |
| 15.06.–17.06.2026 | |

Nolte Küchen Newcomer

| | |
|-------------------------------|-------------------|
| Nolte Küchen Newcomer: | Nolte SPA: |
| 12.01.–13.01.2026 | 26.02.2026 |
| 09.03.–10.03.2026 | 11.12.2026 |
| 11.05.–12.05.2026 | |
| 29.06.–30.06.2026 | |
| 02.11.–03.11.2026 | |

Nolte Küchen Expert

| | | |
|-----------------------------------|-----------------------------------|-------------------|
| Nolte Küchen Professional: | nolteneo and design lines: | Nolte SPA: |
| 11.03.–12.03.2026 | 11.03.–12.03.2026 | 26.02.2026 |
| 07.05.–08.05.2026 | 07.05.–08.05.2026 | 11.12.2026 |
| 24.06.–25.06.2026 | 24.06.–25.06.2026 | |
| 14.10.–15.10.2026 | 14.10.–15.10.2026 | |
| 09.11.–10.11.2026 | 09.11.–10.11.2026 | |
| 02.12.–03.12.2026 | 02.12.–03.12.2026 | |

Back Office

Webinars:
Upon request

Nolte SPA

09.01.2026
20.03.2026
21.12.2026

We look forward to seeing you!
Your Team of the Nolte Küchen Academy



From the left: Axel Möller, Sven Moritz, Sabine Thiel und Stephan Baum

Registration form for seminars

Alternatively,
you can fill in the
form online.

http://download.nolte-kuechen.de/seminaranmeldung_gb



| | | | |
|----------------------------|------------------------------------|---|------------------------------|
| Company name: _____ | Details of participant: | Mr <input type="checkbox"/> | Mrs <input type="checkbox"/> |
| Address _____ | First name _____ | | |
| _____ | Surname _____ | | |
| Customer number _____ | Tel. _____ | | |
| Phone _____ | Personal e-mail _____ | | |
| E-mail _____ | Your position in the company _____ | | |
| Nolte representant _____ | | <input type="checkbox"/> We are nolteneo partners | |

Chosen seminar(s):

| Name of seminar | Date | Arrival day (please enter date) |
|---------------------------|-------|---------------------------------|
| Kitchen Novice | _____ | _____ |
| Nolte Küchen Newcomer | _____ | _____ |
| Nolte Küchen Professional | _____ | _____ |
| nolteneo design concept | _____ | _____ |
| Nolte SPA | _____ | _____ |

Parking is available on the grounds behind the barrier on P4 in front of the NOLTE FORUM.

4 e-charging points (22KW - AC) are available there. You will receive a charging chip for free charging of e-cars at the reception of the NOLTE FORUM.

Send the form to:

Nolte Akademie
Anni-Nolte-Straße 4
D-32584 Löhne

E-mail: Seminare@nolte-kuechen.de
Tel.: +49 (0)5732 899-8226

Registration form for webinars

Alternatively,
you can fill in the
form online.

http://download.nolte-kuechen.de/webinaranmeldung_gb



| | | | |
|----------------------------|--------------------------------|---|------------------------------|
| Company name: _____ | Details of participant: | Mr <input type="checkbox"/> | Mrs <input type="checkbox"/> |
| Address _____ | First name _____ | | |
| _____ | Surname _____ | | |
| Customer number _____ | Tel. _____ | | |
| Phone _____ | Personal e-mail _____ | | |
| E-mail _____ | | <input type="checkbox"/> We are nolteneo partners | |
| Nolte representant _____ | | | |

Chosen seminar(s):

- NEWS 2026**
Date _____
- SALES MANUAL OVERVIEW** **NOLTE SPA**
Date _____ Date _____
- NOLTE KÜCHEN SALES ARGUMENTS AND UNIQUE SELLING POINTS**
Date _____
- MATRIXART, THE HANDLELESS NOLTE KITCHEN**
Date _____
- SPECIALS IN THE PRODUCT/ ACCESSORIES AND LIGHTING/ GLASSDOORS AND SHELVES**
Date _____
- NEW CLASSIC / COUNTRY STYLE AND LIVING**
Date _____
- NEWS 2027** **nolteneo**
Date _____ Date _____

Other participants (if they will be using a different e-mail address, please provide it):

Send the form to:

Nolte Akademie
Anni-Nolte-Straße 4
D-32584 Löhne

E-mail: Seminare@nolte-kuechen.de
Tel.: +49 (0)5732 899-8226

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